## makesure

## Tracking Workplace Compliance Skills and Training <u>People & Compliance</u>

Phil Wallis National Sales Manager Phil.wallis@makesure.com.au November, 2021 Who is Makesure



- Makesure Consulting has over 25 years experience in specialist human resource consulting and workplace compliance. Our team is driven by a personalised service approach when organising corporate police, qualification and employment history check requirements.
- We have two platforms
  - www.Makesure.com.au Makesure is a background checking platform that uses a secure, online checking process that is quick and efficient.
  - ✓ <u>www.ratifyme.com</u> Ratify is a Workplace Compliance Platform where the client uses their own compliance requirements, internal or external in any format and places them in the platform to assign to individuals to complete.

It only takes one individual to put an organisation's customers and staff at risk and damage its brand reputation – Makesure you've made the right recruitment choice.







# A business with a \$10mm dollar turnover has the same problems as a business with a \$1mm dollar turnover.

The Great Resignation



- What does it mean and how will it affect us?
  - Covid related vaccination challenges
  - ✓ Movement of Talent / Time for a change
  - ✓ Burnt out in Front Line COVID
  - ✓ Retraining
  - ✓ Head to the Regions or Qld / WFH
  - ✓ Labour Shortages It's a money grab
  - ✓ What ever the reason, however interpreted, real or not, this change is upon us all and one we haven't seen before.
    - $\checkmark$  Do we have the right Digital Systems in place to ensure we are ready?



#### Key Quote:

Digital Transformation Quote

"The value of digital channels, products and operations is immediately obvious to companies everywhere right now...This is a wake-up call for organizations that have placed too much focus on daily operational needs at the expense of investing in digital business and long-term resilience. Businesses that can shift technology capacity and investments to digital platforms will mitigate the impact of the outbreak and keep their companies running smoothly now, and over the long term."

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Workplace Compliance Management

Ratify allows you to manage all recurring and static compliance requirements with ease.

## Workplace Compliance Platform





#### Workplace Compliance Challenges

- Managing internal on-boarding requests
- Training
- Compliance Requirements
- COVID Policies to abide by
- Inductions Internal
- External Inductions to manage
- Credentials to collect

#### Site Compliance

- $\checkmark$  Non compliance on arrival to site
- ✓ Verification of compliance
- ✓ Credentials

#### **Ratify Solutions**

- Include your workplace documentation policies, inductions, credentials, licenses and reminders all in one.
- Share SWMS, Toolboxes on site, self assign via QR code
- Request new supplier documentation
- Have documents edited, acknowledged or signed
- Workflow function to auto send to the right people
- Create your own assessments & forms
- Free Ratify App Digital Wallet to prove compliance on the spot

## How does Ratify work





- Ratify uses your compliance requirement in any format.
- Select the module applicable, and upload your requirement
- Enter a description and instructions
- ✓ Set reminders & workflows
- ✓ Assign to an individual or group

#### Select Module





#### **Questions**

Who has job vacancies now?  $\checkmark$ 

- ✓ Multiple? Everyone  $\checkmark$
- ✓ How many candidates do you get?
- ✓ Are you worried that if you don't ✓ Yes act fast you might lose them?
- How important is it to secure the  $\checkmark$ right candidate quickly?

**Insight from the Recruitment Industry – Our Clients** 

#### **Common Answers** $\checkmark$

- ✓ Everyone
- ✓ Not many

✓ Very

## People Insights

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## Makesure

**Pre-employment Platform** 

Secure Online System





✓ Fast, accurate, easy to use

- ✓ Free to set up and use, just pay per check completed.
- ✓ Everyone can use it No Business too small or too big
- Reliable platform No outage recorded
- Comprehensive background checks
- Covering all industries and employer requirements
- Personalised Solution
- Customised and tailored to meet your specific needs
- Integrations easily managed

## Available Checks



- ✓ AML/CTF Identity
- ✓ ASIC Directorship
- ✓ Credit Files/Bankruptcy
- Education Qualification
- ✓ Trade/Operator Quals
- Employment History
- ✓ Federal Police Check
- ✓ NPHC Police Check
- International Police Checks

- ✓ Reference Check Online
- ✓ Reference Check Verbal
- ✓ Retrospective Media Check
- Right to Work / VEVO
- ✓ Workers Compensation Checks
- ✓ Driver History Checks
- Medicals
- Personality Assessments
- ✓ Working with Children
- 🖌 Media



- ✓ Makesure Pricing
- No set up costs
- ✓ No user fees

Costs

- No lock in contract
- Only pay per check on completion
  - 🗸 Fun Facts
- ✓ All data is held in Amazon Cloud in Sydney.
- ✓ Systems can be used independently or combined.
- ✓ Makesure checking has until now been `restricted to the Recruitment Sectors, we are now commercialising this platform for any business.
- Ratify was created to help manage all workplace compliance in a simple, low cost way.

#### ✓ Ratify Pricing:

- ✓ No set up costs, No user fees
- ✓ No lock in contract
- ✓ 3 Month free trial
- ✓ \$2 per individual per month







- Phil Wallis | Phil recently joined Makesure
  Consulting after 30 years in Commercial & Industrial
  Sectors having held Business Transformation,
  General Management, Sales & Marketing, Business
  Process Improvement and Operational Safety
  Responsibilities across multi-national companies in
  Australia, New Zealand, Singapore, and USA.
- The examples Phil will talk about will draw on his experience with the emerging challenge of managing workforce compliance from pre-employment to ongoing workforce compliance management

#### **Contact Details**

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